



WSC 2001 Julian ARKELL

Consultant, ITSP

Director, PROGRES - The Geneva Association, European Union

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Julian Arkell was born in 1934 near Oxford, England, and attended Bryanston School (1948-52) and Kings' College, Cambridge, where he obtained an MA Honours Degree in Economics in 1956. He is married to Elaine, a US citizen, and has two adult daughters, and four adult step-daughters.

In 1985 Julian Arkell set up in private practice as a sole consultant on international trade and services policy issues. His clients have included British Invisibles, Camire Estadistica, the Economists Advisory Group, the European Commission including Eurostat, Hill & Knowlton, the International Association for the Study of Insurance Economics, the ICC Paris, Industry Canada, OECD, Planistat, the Mark Twain Institute, UNCTAD, UPS, UNICEF, the UK Department of Trade and Industry, the United Kingdom Inter-Professional Group, the US Coalition of Service Industries, and the US Department of Commerce, as well as other official and private organisations.

After six years with Shell-Mex & BP Ltd (1956-62), Julian Arkell joined Robert Matthew, Johnson-Marshall & Partners - architects, engineers and planners with an international practice - as Partnership Secretary and chief administrator. In 1972 he was made a full partner, and became the financial co-ordinator. When in 1986 RMJM Ltd succeeded the partnership, he became a main board member and company secretary, posts he held until 1991.

In 1963 Julian Arkell was a founding co-chairman of the Administrators in Architecture group, and from 1974 to 1992, a member of the Fees Committee of the Royal Institute of British Architects. He served as a member of the Executive Committee of the British Consultants Bureau (BCB) (1992-93), having been chairman of the Finance Advisory Committee (1980-81), and chairman of the Information Services Committee (1992-93).

In 1981 he was appointed the Consultancy representative on the Liberalisation of Trade in Services (LOTIS) Committee of British Invisibles, on which he served until 1995. He was chairman of the Working Party of the European Community Services Group (ECSG) (1986-93), Services Rapporteur to the UNICEF GATT Working Group (1990-94), and Chairman, Services Group, UNICEF WTO Committee (1994-95). Formerly on the International Trade Committee, London Chamber of Commerce (1986-88), he is now an observer on the trade policy committee of the ICC (UK).

He has been an active participant in the annual meetings of the Coalitions of Service Industries and related service organisations since 1986, and is a founding adherent of the Global Services Network. He has presented numerous papers on service sector issues at conferences around the world over the past sixteen years, and contributed to various books in this field.

He is an Honorary Associate of the Royal Institution of Chartered Surveyors, London, and in 1992 was appointed an Officer of the Order of the British Empire by Her Majesty the Queen, for services to British Invisibles.