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Alistair Abercrombie is Director of Trade Policy at International Financial Services, London. He is on secondment to IFSL from the UK Department of Trade and Industry. He joined the DTI in 1973. From the early 1980s onwards he has specialised in the trade policy area, initially being involved in the UK's commercial relations with the US and Canada. More recently he was part of the DTI trade policy team responsible for the negotiation of the Uruguay Round of multilateral trade negotiations in the World Trade Organisation and subsequent sectoral liberalisation packages in the WTO, including that on financial services.