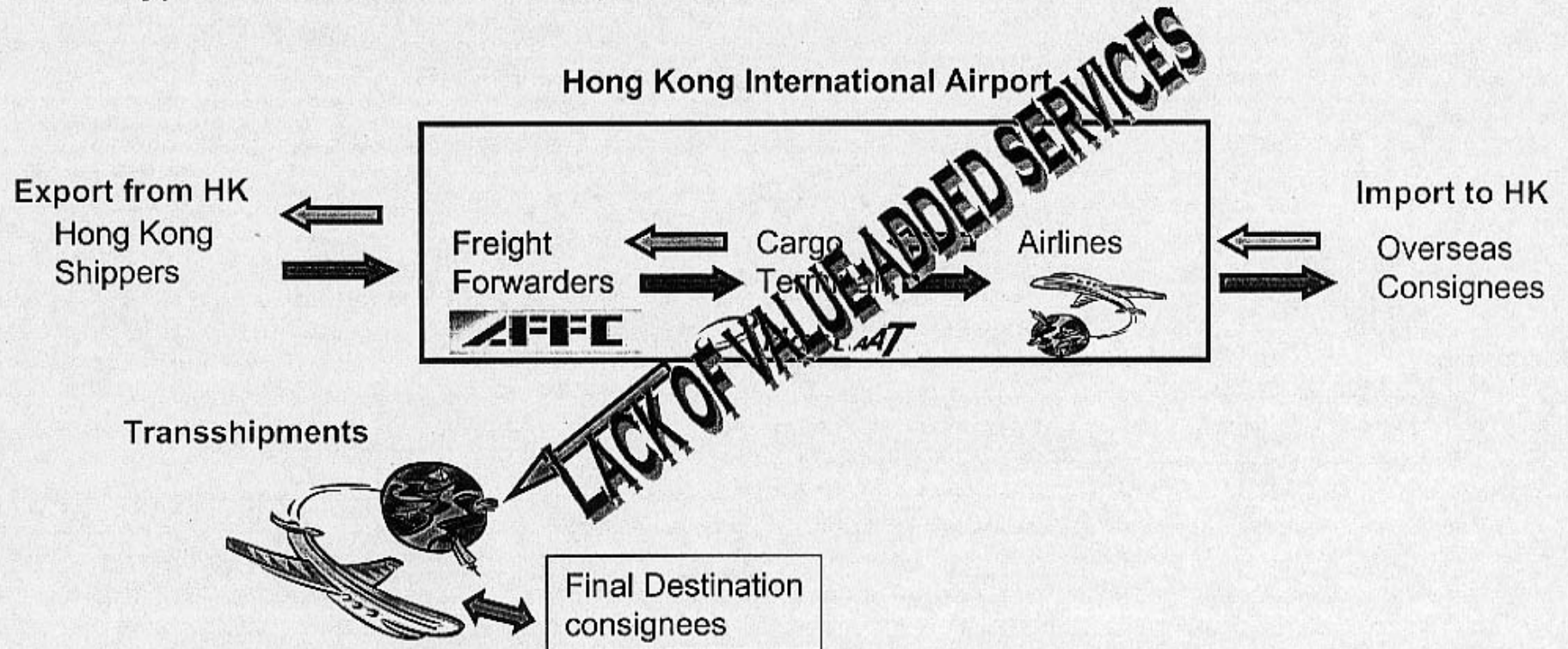


Widening Services of Air Logistics (1)

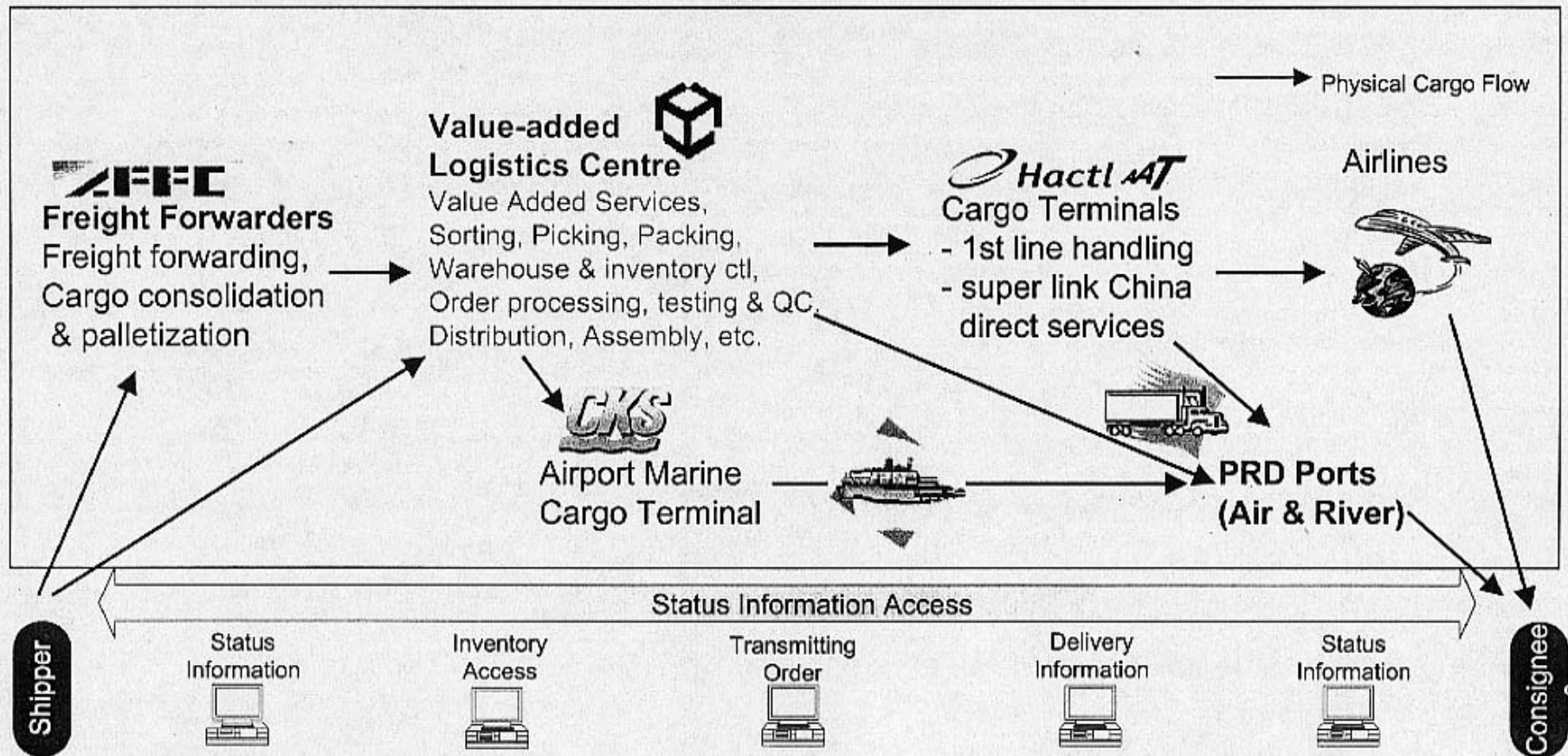
- Typical traditional air transport chain



Widening Services of Air Logistics (2)

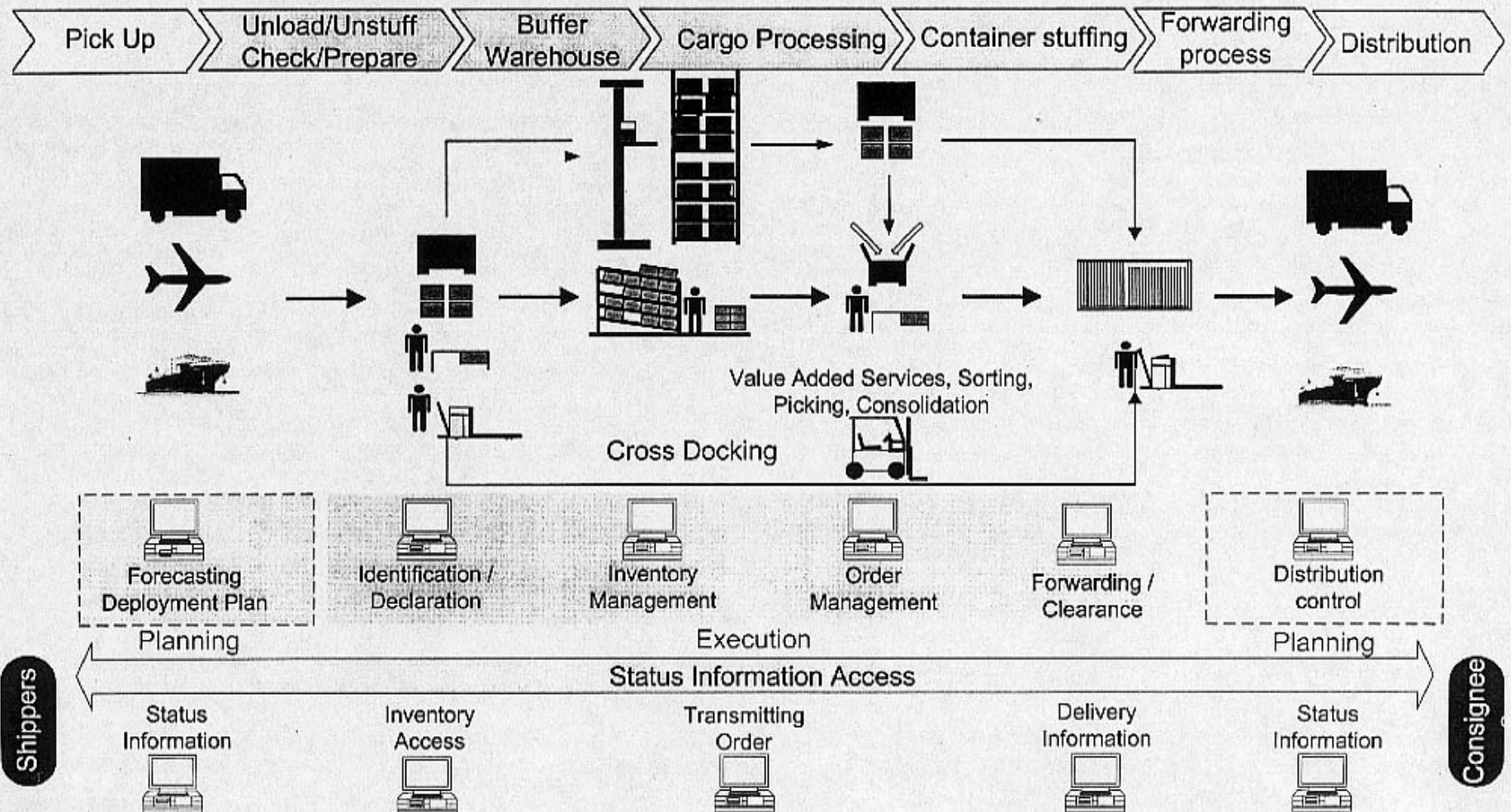
- Transforming air transport into value-added and modern total logistics chain
- Establishing as a multi-modal transport and integrated logistics super hub in Asia

Hong Kong International Airport

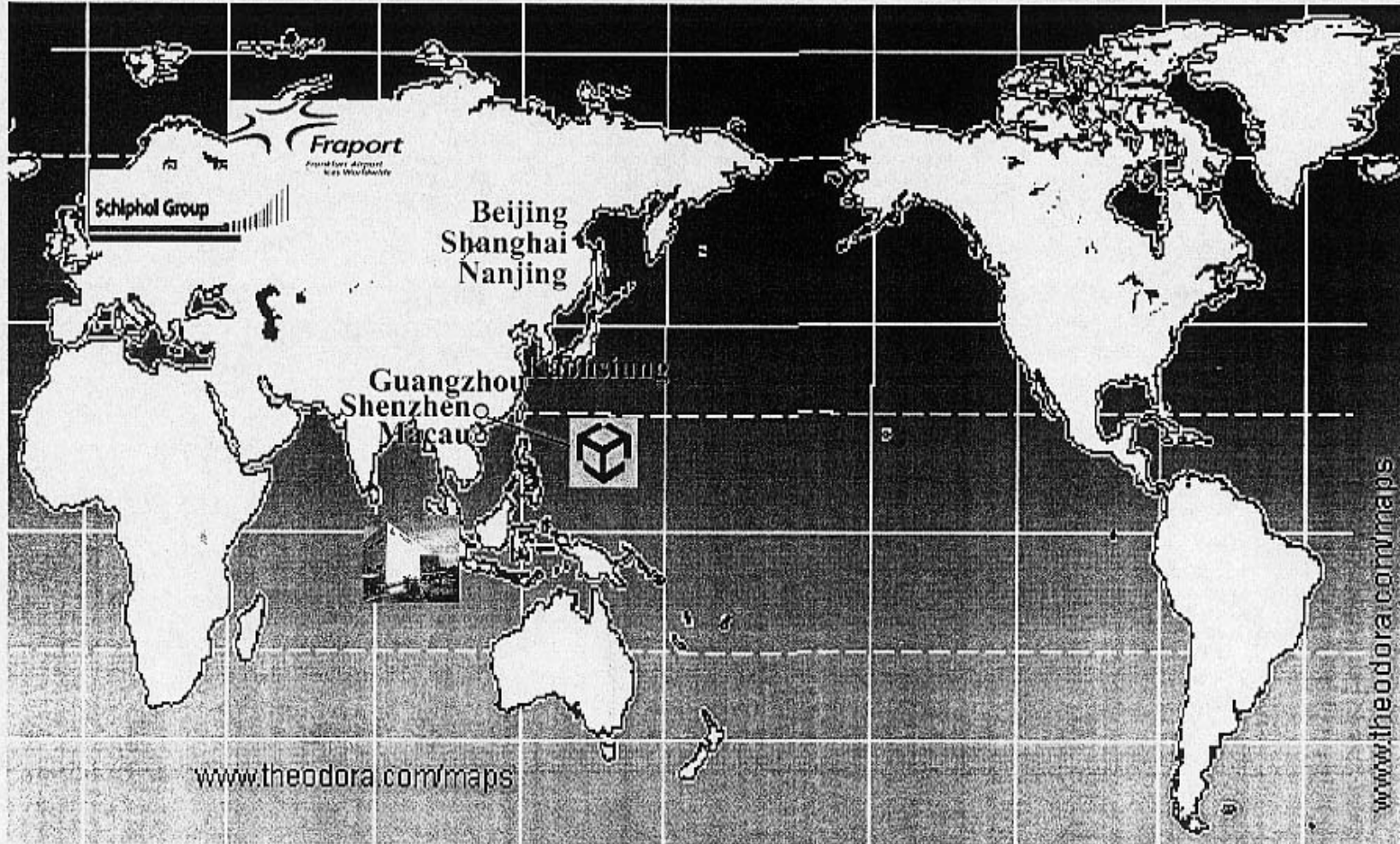


Widening Services of Air Logistics (3)

- providing one-stop value-added and premium logistics and distribution services at the airport for import, export, and re-export shipments



Competitive Environment



The airports without logos are planning to develop airport logistics centres

Competitive Environment

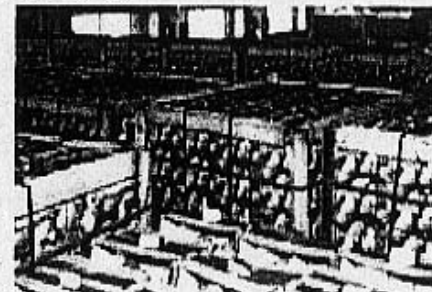
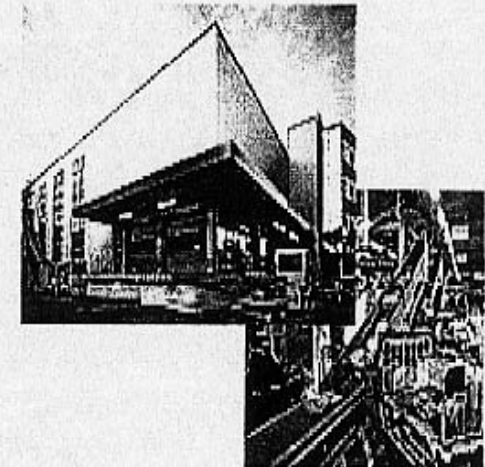
- **Singapore Airport Logistics Centre**
 - ◆ Operator : Changi International Logistics Centre Ltd.
 - ◆ Location: 7 minutes from Changi International Airport
 - ◆ Role:
 - Central Distribution Centre
 - Serve airfreight shipped into Singapore and re-distribute
 - ◆ Services:
 - One-Stop-Shop Logistics Solution
 - Value Added Services
 - Premium Warehouse



Competitive Environment

- **The Frankfurt Airport Logistics Centre**

- ◆ Operators: Fraport AG 
- ◆ Location: Just by Frankfurt Airport
- ◆ Services:
 - Tradeport  Tradeport Frankfurt GmbH
 - Storage, Logistics & distribution Solutions
 - 3PL common user logistics centre
 - Perishable Goods
 - Airmail Centre



Competitive Environment

- **The Netherlands Airport Logistics Centre**

- ◆ Schiphol Group

- an off-airport distribution parks
- Cargo World Schiphol provide logistics hardware such as warehouse facilities to international companies
- offer platform for multinationals to setup headquarters or distribution centres in the airport site
- now, more than 28% of all Japanese and American multinationals have a distribution centre in Schiphol



Tradeport Hong Kong

- A Facility That Will Put Hong Kong on the Logistics Map**

Tradeport Hong Kong

- Awarded tender from Airport Authority in November 2000
- The first purpose-built and world-class logistics centre in Hong Kong
- Proposed to commence operation by early 2003
- Phase 1
 - ◆ 3 floors, total GFA 28,200 s.q.m.
 - ◆ Production Area:
 - Ground Floor - 5, 359 s.q.m.
 - 1st Floor - 7,524 s.q.m.
 - 2nd Floor - 9,069 s.q.m.
- Phase 2
 - ◆ Add another floor, total 4 floors, total GFA 41,400 s.q.m.
- Capital investment: about HK\$530 million



The 1st on Airport Facility for Logistics

