

Northeastern University Co-op Program & Bachelor of Science in Business Administration (BSIB) Degree

Co-op Program

Our cooperative education (co-op) program, founded a century ago, is one of the largest and most innovative in the world. Students alternate semesters of academic study with semesters of full-time employment in positions related to their academic or career interests. Northeastern students relish the opportunity to apply the skills they have learned in the classroom in a real-world setting.

What the partnership offers you:

- Exposure to developing talent and a pipeline to potential employees.
- A simple cost-effective way to meet human resource needs. Students are paid a salary, but do not require expensive benefits, such as health insurance, unemployment, or retirement. In some cases, students obtain free housing and designated stipend.
- Four to six-month co-op periods, so that students are able to spend time working, not just training, adding value to the company.
- The chance to create a flexible work environment that frees current employees to take on special projects or hard to get to tasks while co-op students take on recurring work.
- The enthusiasm, fresh perspective, and energy of talented young people eager to learn.

BSIB Program

Established in 1994, the Bachelor of Science in International Business (BSIB) is an innovative degree program that facilitates student exchanges through a consortium of leading Universities in the US, Europe, Latin America and Asia. The program is highly ranked among US International Business programs. The degree requirements are designed to offer students the opportunity to learn the business skills necessary to succeed in a competitive global economy.

BSIB Locations and Partners in Asia

China Beijing: Guanghua School of Management at *Peking University*
Shanghai: Antai College of Economics and Management at *Shanghai Jiao Tong University*

Hong Kong HKUST Business School at *Hong Kong University of Science and Technology*
HKBU School of Business at *Hong Kong Baptist University*

US based students scheduled to be on co-op each Spring:

- Are overseas during their 4th year (Junior year at NU)
- Have a good base of Chinese language skills.
- Have completed coursework in specific areas of business such as: Accounting, Entrepreneurship, Finance, Management, MIS, Marketing or Supply Chain Management
- Are fluent English speakers with high level written and verbal communication skills.
- Are available for a 5-6 month co-op assignment February/March – August
- Have work experience from previous co-op employment at US-based companies like:
 - Pioneer Investments – *Application Support*
 - State Street Corporation – *Portfolio Accountant*
 - Shoebuy.com, Inc – *MIS Support*
 - The Hartford Financial Services Group – *Marketing Associate*
 - Wellington Management – *Hedge Funds Administration*
 - State Street Global Markets – *FX Sales Desk*
 - MFS Investment Management – *Corporate Finance*
 - Genzyme Corporation – *International Finance Group*
 - Biogen Idec Corporation – *HR/Learning and Development*
 - Maloney Properties DBA Hotel 140 – *Hotel Management Trainee*

Employers sponsor students for work permits for the duration of their employment.



Student Profiles

"I was the only English speaking person in the office. My translation abilities were crucial for upcoming meetings with the German managers in Stuttgart. I ended up being very happy with the job and made significant contributions before I left like launching a new program to analyze sales data. The people at my job were fantastic. I made some very good friendships through work and would often go out in the city, practice my Spanish and eat at the local cafes with many of my co-workers."

Brian Cleary (Spanish Track), DaimlerChrysler, Madrid

"My co-op at BNP Paribas in Paris has made me realize how much I want to pursue an international business career. This co-op was not just about gaining skills for my accounting background, but also about learning about a business environment other than that of the States. I only spoke French with my fellow co-workers and joined in on the regular coffee breaks, three-course lunches and conversations on French versus American culture. I was able to learn another way of conducting business, first hand, through interacting and communicating within one of the biggest banks in France. I was able to bring the skills and tools I acquired in my first domestic co-op and make important contributions as well as learn about European corporate culture."

Christina Lee (French Track), BNP Paribas, Paris

"While working on a project for Siemens, Turkey I (an American) sat in a meeting with two Spaniards and two Turkish men, and really saw international business at work. The meeting lasted four hours, with parts of the discussion in Spanish, Turkish, English and German. We discussed all aspects of the project on which we were working. It was phenomenal! It's difficult to explain, but at that moment, in that room, it hit me like a ton of bricks how beneficial this program is."

Sarah Walsh (Spanish Track), Siemens Elasa, Madrid

